

Clearly Ahead Times



Clearly Ahead
Development

A newsletter brought to you by Clearly Ahead Development

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SPECIAL POINTS OF INTEREST

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Makin Metal Powders Selects Clearfield for its First US Manufacturing Operation

Makin Metal Powders Ltd., a United Kingdom-based manufacturer of metal powders, selected Pennsylvania as the location for its first manufacturing operation in North America. The new, 75,000 square-foot facility will be in the Clearfield Commerce Park in Lawrence Township. Makin Metal Powders plans to invest nearly \$10 million into the project and is expected to create at least 40 manufacturing jobs at the time of startup.

Mr. Swales stated that Makin Metal Powders evaluated several states for the potential new location, but ultimately decided to locate to Pennsylvania due to the strength of its manufacturing sector and workforce, and its prime location to proximity markets.

Jonathan Hood, managing director at Makin stated "We are very excited to be expanding our operations into the US because many customers throughout the Americas have been urging us to take this step so that we can further build on our already excellent reputation for service and value, and support them from a 'local' base." "When searching for the right location we were blessed with a choice of several very fine options, but the inward investment teams in Clearfield and Pennsylvania impressed us with their blend of knowledge, professionalism and friendliness. This, coupled with a great plot right in the heart of the US powder metallurgy industry, meant the choice was second to none. We look forward to joining and contributing to the local community and to serving our customers on the US side of the pond."

Makin Metal Powders Ltd. is a UK-based producer of non-ferrous metals powders. The company supplies a global customer base with applications in many different industries. Its products are used primarily within the automotive and engineering industry, with a combination of powder metallurgy parts and friction material applications, which accounts for 80 percent of its production activities.

Mr. Swales said it was a lengthy site selection process for Clearly Ahead, which partnered with the state's Office of International Business Development and took about 18 months to reach an agreement. Makin Metal Powders anticipates construction to commence in the Spring of 2020.

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Riverfront Development Planned for Downtown Clearfield

The project known as River's Landing, will be located at the former Tool Shed site on Market Street neighboring the Riverwalk. Plans are to construct a two-story facility featuring on-site parking with 5,000 square feet on each floor designed for multiple tenants. The structure will have a modern, rustic feel that will mix well with the rest of the riverfront design concept to welcome guest traffic from vehicle, bicycle, canoe/kayak and passersby from the Riverwalk for a wonderful experience along the river and downtown Clearfield. Large windows and all-glass overhead doors will invite visitors to a view of the river. The land development plan highlights outdoor seating for a more open-air experience. The first floor will house an anchor tenant, possibly a family restaurant, that will provide a welcoming and festive environment. Outside seating and a second-floor event space overlook the Susquehanna River, Riverwalk and two local parks.

"Rather than a traditional masonry-style of downtown buildings, we opted for a warm and welcoming architectural style that bodes well with the Pennsylvania Wilds design guidelines and natural heritage of Clearfield and the Susquehanna River," Rob Swales commented. Initially the first floor areas will be a shell, Mr. Swales said, as tenants are secured, the spaces will be customized with the tenants' needs in mind. The second floor will have multi-office spaces with a larger conference room that can be used for training sessions and special events. The conference room area layout pairs well for in-house catering services from first floor occupants to accommodate special events. The second floor will feature a balcony overlooking the river. "As the developer of this project, Clearly Ahead intends to use products manufactured in Clearfield County," Mr. Swales said. This may include stone, brick, flooring, logs, and steel cable rail systems that are truly manufactured by local companies in Clearfield County. Mr. Swales stated "We want to instill community pride into the building and support our local vendors, manufactures, contractors and service providers as much as possible. We look forward to the opportunity to showcase 'Made in Clearfield County, PA' products in this development project." Mr. Swales anticipates construction will take 12 months with an anticipated start date of Spring 2020. The project will also include additional parking and sidewalk along the West Branch of the Susquehanna River from Lower Witmer Park to Market Street. The sidewalk will follow along the river and along Market Square building to pull together with the existing Riverwalk and River's Landing building in what is hoped to be a hub of activity. Over 100 parking spaces will be created among River's Landing and Market Square near Lower Witmer Park.



RIVER'S LANDING



RIVER'S LANDING

Clearfield County Career and Technology Center Receives \$15,000 from the CCIDA

Clearfield County Career and Technology Center's (CCCTC) Welding and Metal Fabrication program recently received a \$15,000 grant through the Clearfield County Industrial Development Authority (CCIDA) Grant/Loan Fund Program to help with the current renovation project in the Welding and Fabrication program. The grant will be used to change the classroom from individual oxygen, acetylene and argon tanks to manifold systems with cluster packs.



Pictured above left to right:

Fred Redden, CCCTC Executive Director;

Rob Swales, CEO Clearly Ahead Development;

Dave Rupert, CCCTC Welding and Metal Fabrication Instructor.

Clearfield County Industrial Development Authority Revolving Loan Fund Program

Loans of up to \$100,000 can be used for any manufacturing, industrial, commercial, educational or warehousing companies located in Clearfield County. Terms on the loans will vary with the type of use. Businesses must contribute 10% of the money to the project themselves. Local manufacturers have used these funds to purchase new equipment, to expand or renovate and other efforts to help them grow.

The process of applying for a loan is similar to those of the local banks with three years of financial records submitted with the application. Depending on the project, it should also include sales agreements, proposals and a business plan. Anyone interested in applying for one of these loans can contact Mr. Swales rswales@clearlyahead.com or Paul McCloskey, Vice-president of Energy & Business Development pmccloskey@clearlyahead.com or call Clearly Ahead at 814-768-7838.

RigMonkeyApp.com Real Estate Website Updated

Clearly Ahead Development recently updated the real estate website www.RigMonkeyApp.com.

If you have commercial or industrial property or have land for sale, visit the RigMonkeyApp site to register. Under "Submit a Property" fill out the required information and hit submit. Once your submission form and photos have been received, your property will be posted to the website. This website is a great marketing tool to advertise your property at no cost to you or your business.



Bringing the World to PA 2019

It's not too late for your company to look at international opportunities!

The 6-county North Central Region of PA is hosting the "Bringing the World to You Event," September 11, 2019 at the Red Fern in Kersey, PA.

This is an extremely cost-effective tool and opportunity for your company to meet one on one with foreign delegates. The foreign delegates are under contract with the Commonwealth of PA to represent companies looking to do business with PA-based companies like yours. This is a great day to see if your company can seize an opportunity for growth.

North Central Export Program Presents

Bringing the World to PA 2019



Wednesday, September 11, 2019
Red Fern ~ Kersey, PA

Why It All Started?

"Bringing the World to You" began as a week-long event, but was expanded to 10 days due the overwhelming response from Pennsylvania companies.

The events are coordinated in partnership with the Regional Export Network or REN.

This year the event will be held in 10 different locations across the state. Authorized Trade Representatives (ATR's) will meet one-on-one with Pennsylvania companies seeking foreign market intelligence, and agent and distributor candidates, as well as industry and government contracts.

The REN partners provide Pennsylvania and service firms with export assistance services, including: market research, market entry strategies, education seminars and technical training and access to grant programs and financing.

Pennsylvania's Authorized Trade Representatives from the following countries will be on tour:

- Australia areas of representation: Australia and New Zealand
- Canada areas of representation: Canada
- China areas of representation: China
- Czech Republic* areas of representation: Belarus, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Romania, Russia, Serbia, Slovak Republic, Slovenia and Ukraine
- Germany areas of representation: Austria, Germany, Italy and Switzerland
- India areas of representation: India
- Middle East Region areas of representation: Egypt, Greece, Israel, Jordan, Turkey
- Mexico areas of representation: Mexico
- Netherlands areas of representation: Belgium and Netherlands
- Saudi Arabia areas of representation: Saudi Arabia
- Singapore (ASEAN) areas of representation: Indonesia, Malaysia, Philippines, Singapore, Thailand and Vietnam
- South Korea areas of representation: South Korea
- Taiwan areas of representation: Taiwan
- United Arab Emirates areas of representation: Bahrain, Oman, Kuwait, United Arab Emirates
- United Kingdom areas of representation: Denmark, Finland, Ireland, Norway, Sweden, and the United Kingdom

If you have any questions or concerns, please contact:
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